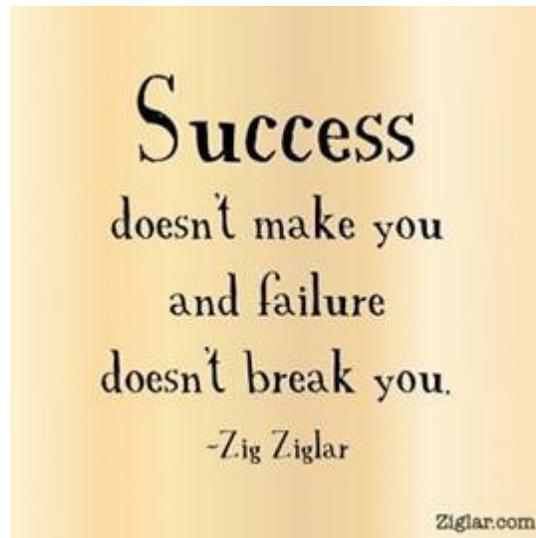


Words to Live By - Success

Take this approach and I'll **SEE YOU AT THE TOP!**

by Zig Ziglar

639 words | 3 pages



If you want to feel rich, just count all the things money can't buy. If you removed the rocks, the brook would lose its song. There are hundreds of languages in the world, but a smile speaks all of them. One thing you can give and still keep is your word. We're all faced with a series of great opportunities, brilliantly disguised as "impossible situations." If we fill our hours with regrets over the failures of yesterday, and worries over the problems of tomorrow, we have no time in which to be thankful for the laughter and the sunshine, the love and the joy of today. If I cannot do great things, I can do small things in a great way. There are two ways to get to the top of an oak tree: Catch that first limb and climb, or find a good, healthy acorn and sit on it.

The message so beautifully expressed in the above paragraph (excerpt from Words to Live By) is that we need to start from where we are with what we have in order to get full measure of what life has to offer. Speaker Joe Sabah says that you don't have to be great to start, but you must start to be great. The basic problem is that many people want to wait until everything is "just right" before they start anything.

Actually, you do not have to see the end of the road in order to take the first step. The rule is simple: Go as far as you can see, and when you get there you will be able to see farther.

Don't wait for all circumstances to be just right. Start, and take control of the circumstances. That way you won't have to wait for the acorn to grow - you'll be climbing the oak tree on your own. Take this approach to life and I will SEE YOU AT THE TOP!

Zig Ziglar was known as America's Motivator. He authored 32 [books](#) and produced numerous training programs. He will be remembered as a man who lived out his faith daily.



Zig Ziglar is known as America's Motivator. He is best known for his inspirational messages of hope through his 28 books and numerous audio and video recordings. To be inspired visit his website at <http://www.ziglar.com>

Based on the principles of founder, Zig Ziglar, the Ziglar Way conveys powerful life improvement messages that transcend barriers of age, culture and occupation. Delivered through personal development training and corporate training programs, the Ziglar Way has impacted more than a quarter of a

billion lives.

The Ziglar Way—a philosophy is born

The personal and professional development strategies you discover

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through Ziglar are all built on or related to a basic philosophy. A philosophy developed by Zig Ziglar more than 50 years ago.

A World War II veteran who grew up poor in Yazoo City, Mississippi, Zig worked in a succession of sales companies early in life. As his sales skills grew so did his interest in motivational speaking. During speeches, his messages of hope, encouragement and faith showcased his way of life—forming the Ziglar Way.

How the Ziglar Way makes a difference

Taking action, common sense, fairness, commitment and integrity form the basis for this way of life. And when you live by this philosophy you'll live a balanced life while achieving significance at both work and home.

All Ziglar programs focus on these key items - old and new. That's why Ziglar programs from the past continually change lives while newly developed personal and corporate training programs at Ziglar remain consistent with this basic philosophy.